VERSION 0.2



Introduction Why now? Our vision 04 Our unique advantage 05 Messaging overview

Our foundation

Introduction

Reintroducing our brand.

The new BMC brand represents a turning point in our history. While in the past we've been defined by the customer groups we serve, today we recognize the value in having a single, unified story that brings clarity to who are and what we do, and defines our competitive advantage to customers around the world.

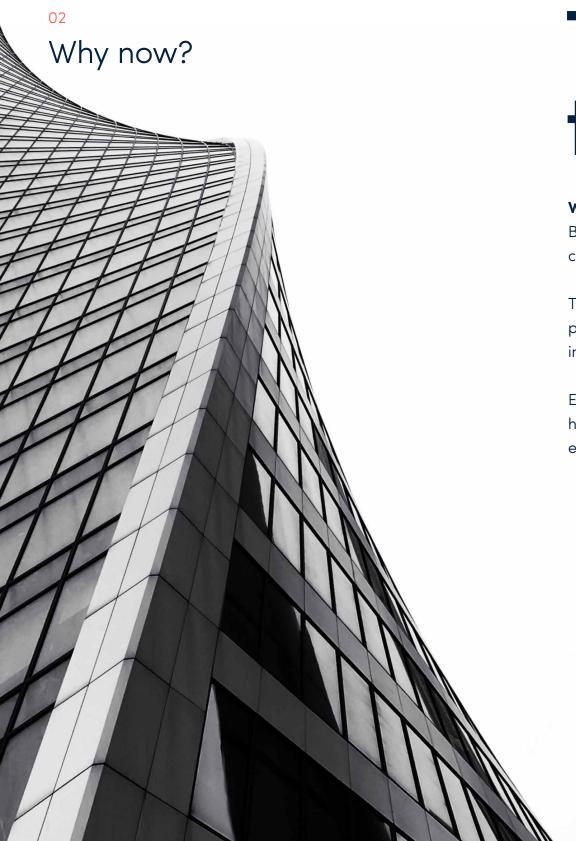
Although BMC stands alone in its knowledge, expertise, and ability to serve the needs of enterprise business, we face an active and aggressive marketplace. We must overcome the perception that we are a legacy brand with a complicated, expensive, and outmoded line of products. To rise above the fray, we must clearly articulate our advantages and speak as one company and one brand, with one voice.

all mediums.

In that way, each of us plays an important role in revitalizing and amplifying the power of the BMC brand.

This document is intended to guide our expression across touchpoints-empowering everyone at BMC to tell our story in a repeatable, consistent, and resonant way that works across

The success of this effort—and indeed, our company—depends on your participation, collaboration, and adherence to these guidelines. Our investment in communications will only pay off when our people reinforce our story on a day-to-day basis.



The enterprise is transforming (again).

Why do we need a new brand? And why now? Because our customers are in the midst of a major sea change, and they need us more than ever.

Think of it as digital transformation 3.0: the rise of Al. A paradigm shift that represents both new opportunity and incredible challenges of scale, speed, and complexity.

Everyone is eager to embrace the promise of AI, but few have a blueprint to get there. One thing is clear: The enterprise can no longer afford to operate in the same way.

But what's equally true is that BMC is the only company with the expertise, vision, and products to help organizations make the most of Al's potential to optimize their data to deliver new efficiencies, new thinking, and previously unattainable outcomes.

This is our time. This is what we do. And we must do everything we can to help the world understand that BMC has what they need to meet the challenge.

03 Our vision

Business, faster than humanly possible.

The rise of Generative AI marks the next major era of digital business and a new set of imperatives for enterprise IT. The first wave was about creating connections between every aspect of the business in order to better share data across the organization.

The second wave was about leveraging that data to create new business models and seize opportunities in real time.

But now, we're in the age of artificial intelligence. Once an ingredient, it's taken center stage, creating a new level of expectation among business users, leaders, and customers for the speed at which data can be activated to create innovative strategies, models, and products. Humans may initiate these activities, but customers expect to see outcomes in near-real time.

Today, business must move faster than humanly possible. And this is only possible when IT operations are infused with AI to ensure that data is collected, routed, analyzed, and optimized to automate, accelerate, and deliver business outcomes.

This is the vision of the Autonomous Digital Enterprise, powered by digital operations to deliver on the expectations of an AI-defined world.

Our unique advantage

ConnectedDigitalOps **is how you get there.**

In a world moving at the speed of AI, it's essential that digital operations and business imperatives are all aligned and working as one.

That's what BMC does. Our entire portfolio of products is built on over 20 years of experience helping the world's largest enterprises connect digital operations to business results. That means our expertise in AI and machine learning runs deep. We've seen firsthand how these technologies can transform digital operations and redefine their potential, from merely "keeping the lights on" to delivering the critical foundation for ongoing innovation and business growth. In a world of Connected Digital Ops, IT is no longer siloed, but connected to every aspect of the business. Accelerating development, improving service, driving sales, and enabling new customer and employee experiences. Deeply integrated, unified, and infinitely adaptable. Ready for any eventuality. Able to apply real-time data from across the organization to automate intelligently and respond faster than humanly possible.

DataOps

ServiceOps



Messaging overview

WHY

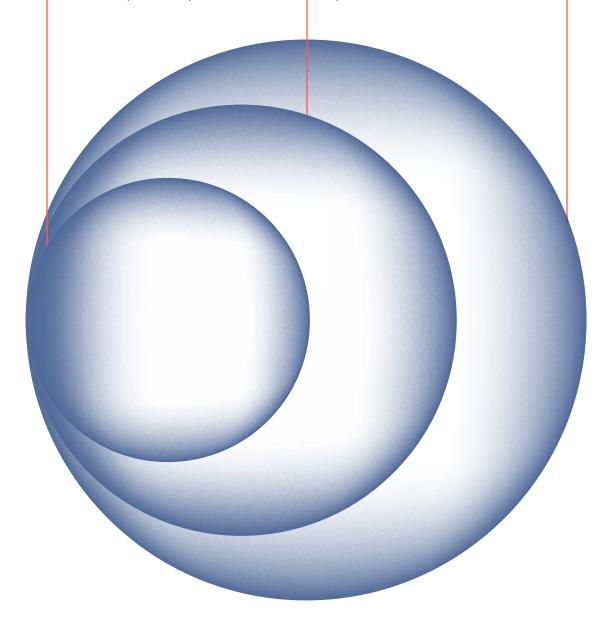
Today, business must move faster than humanly possible. We call this the Autonomous Digital Enterprise: an organization that's agile, resilient, digitally transformed, and ready to compete and win.

HOW

Connected Digital Ops is how you get there. We enable the Autonomous Digital Enterprise by connecting and amplifying hybrid IT to accelerate innovation, efficiency, and experiences.

WHAT

We deliver the industry's most innovative portfolio of infrastructure software and expertise, empowering customers to transform digital operations into a catalyst for continuous value.



o1 Logo 02 Color palette 03 Typography 04 Graphic toolkit 05 Photography 06 Events 07 Video

Visual principles



8



The BMC logo

The BMC logo is a clean, graphic, and contemporary mark. It is the most immediate representation of our brand and a valuable asset in telling our story.

The logo consists of two elements: the brandmark and the wordmark.

The brandmark

Aside from the obvious reflection of the B in our brand name, the synthesis of rounded and angular geometry hints at fluid interconnection. The mark can also be seen as connected arrows, indicating our commitment to innovation and transformation for our customers on the path forward.

The wordmark

A modern, approachable wordmark accompanies the brandmark–using lower case to achieve a personal, conversational tone. However, when set in type, BMC should always be written in all caps.

Clear space

To protect the clarity and visual integrity of the logo, always maintain a clear space around it.

The x-height of the wordmark functions as a guide to the minimum clear space allowed. The x-height is equivalent to the height of the "C" in the wordmark.



Preferred color application

When context and accessibility allow, represent the BMC logo in two colors, especially in situations where the audience is primarily new to the brand, such as at third-party events and in major advertising efforts. Other acceptable use cases for the two-color logo may include applications featuring the logo as the main component, highlevel marketing assets, or more monochrome compositions where an additional touch of color would be welcome. The brandmark should always be shown in BMC Orange with the wordmark in our brand Midnight, or reversed on a dark background.

Although most use cases should involve the complete logo lockup, the BMC brandmark can at times lend itself to graphic applications to help tell the brand story. See page 42 for more.

Sbmc

Two-color

For use in most applications where contrast and accessibility allow.

Two-color reversed For use on darker backgrounds.



11

Alternate color application

In some instances, the two-color logo may not be appropriate for use. Do not use the two-color logo on brightly colored or photographic backgrounds where BMC Orange might fail to meet accessibility standards or in applications where the logo plays a supporting role to other brand assets—some event materials, for example. In these cases, the logo should be represented in a single color, our brand Midnight, or reversed on a dark background. If color is not an option, the logo can be represented in black.

Spmc



Spmc

Medium or bright values

Many bright and medium colors will clash with the brandmark if depicted in BMC Orange and create accessibility issues.



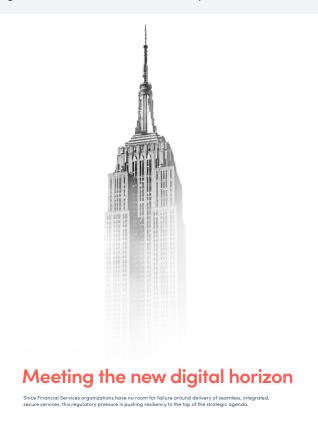
Photography

Even photography with relatively light or dark colors and plenty of clear space can fail to pass accessibility standards. In most cases, the onecolor logo is preferred on top of photographic backgrounds.

Logo in use

Marketing

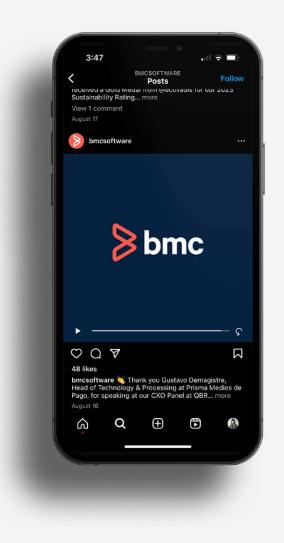
For major marketing efforts, the two-color logo helps draw the eye and tells people who we are. The one-color logo may also be used if the BMC Orange will not meet accessibility standards.



8 pwc

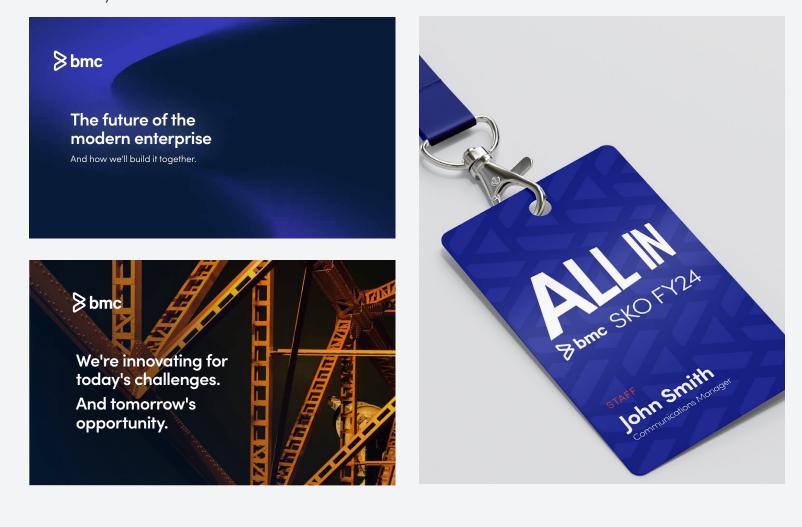
Social and video

Social media posts and video end cards are a place to prominently display the BMC brand using the two-color logo.



Complex or colorful backgrounds

In most cases, the one-color logo is preferred on top of photography or any colors that may clash with the BMC Orange and create accessibility issues.



Internal events and co-branding Use the one-color logo in lockups with additional elements, such as internal BMC events and in lockups with partner logos.

Logo misuse

To maintain the integrity of the BMC logo and promote brand consistency, it is important to use only the official logo files as described in these guidelines. Here are examples of improper logo use that are damaging to the brand.



Don't use the two-color logo on any backgrounds that clash or create accessibility issues with the BMC Orange.



Don't use the logo in non-approved colors.



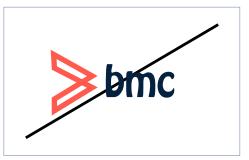
Don't separate the brandmark from the wordmark.



Don't stretch or alter the logo's proportions.



Don't use drop shadows, reflections, or glow effects with the logo.



Don't recreate or alter the logo artwork in any way.

Partner lockups

When representing BMC in partnership with other organizations, use a hairline rule as a dividing element between the BMC logo and any partner logos, and always maintain the appropriate clear space between elements. Partner logos should be a single neutral color whenever possible.

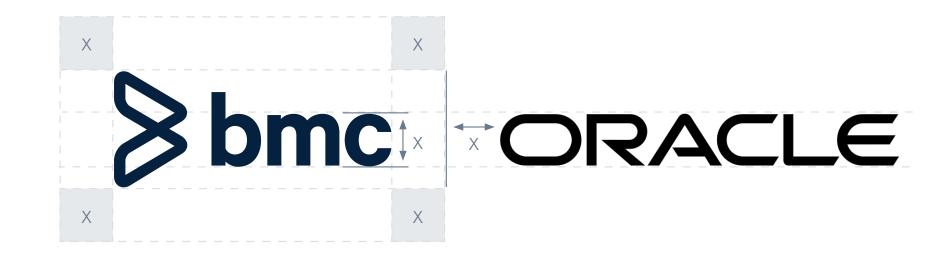
Partner logos come in a wide variety of sizes and shapes, so there is no one-size-fits-all solution for defining the relationship between the BMC logo and the partner logo. The goal is to visually balance the lockup.

Primary lockup (horizontal)

In most cases, the BMC and partner logos should be aligned horizontally along the baseline of the BMC wordmark or center aligned with the BMC logo, depending on the composition of the partner logo. When possible, elements of the partner logo should correspond in size with either the x-height of the BMC wordmark or the helix mark.

Alternate lockup (vertical)

If a composition demands a vertical alignment of the BMC and partner logos, the alternate lockup style may be used.



PRIMARY LOCKUP (HORIZONTAL)

≫bmc



ALTERNATE LOCKUP (VERTICAL)



≫bmc











Core palette

We've evolved the core BMC brand colors to create a more contemporary palette that is bold without sacrificing maturity. The colors have all been finessed with harmony and accessibility in mind. The core color palette should be used consistently across all touch points as a primary brand indicator.

BMC is a digital-first brand and the palette has been crafted with the needs of digital to the fore. However, these colors have been formulated to work equally well in print to create maximum consistency across all materials.

BMC ORANGE MIDNIGHT WHITE SKY RGB: 255, 90, 77 RGB: 5, 33, 64 RGB: 237, 251, 255 RGB: 255, 255, 255 HEX: #FF5A4D HEX: #052140 HEX: #FFFFFF HEX: #EDFBFF CMYK: 100, 84, 44, 52 CMYK: 0, 80, 70, 0 CMYK: 0, 0, 0, 0 CMYK: 5, 0, 0, 0 SPOT: PANTONE WARM RED C SPOT: PANTONE 289 C SPOT: PANTONE P 115-1 C

An essential BMC color but should be used sparingly for accents, large text, and CTAs to add excitement, emphasis, and "pop" rather than dominate a layout.

Our deepest color, used in place of black as the primary color for text on light backgrounds or as a background color, as well as the primary color for our logo.

An important ingredient in all materials, providing a sense of openness and clarity that helps define the brand.

A light and approachable blue for use as a background color in addition to or as an alternate to white.

CLOUD RGB: 247, 248, 253 HEX: #F7F8FD CMYK: 2, 1, 0, 0 SPOT: PANTONE P 99-1 C

A subtle blue-gray for use as a background color in addition to or as an alternate to white.

Extended palette

The extended color palette is used to complement the core palette and provide further flexibility in areas such as illustration and supporting graphics.

PLUM	MEDIUM BLUE	ELECTRIC BLUE	LILAC
RGB: 145, <i>7</i> 1, 150	RGB: 38, 69, 128	RGB: 64, 64, 217	RGB: 117, 140, 229
HEX: #914796	HEX: #264580	HEX: #4040D9	HEX: #758CE5
CMYK: 49, 86, 3, 0	CMYK: 97, 83, 22, 7	CMYK: 82, 76, 0, 0	CMYK: 55, 43, 0, 0
SPOT: PANTONE 258 C	SPOT: PANTONE 7686 C	SPOT: PANTONE 2368 C	SPOT: PANTONE 7452 C
A plum color that bridges the gap	A medium blue to extend layouts using	A vibrant blue to be used in minimal amounts for hairline treatments and	A lilac used to add additional lig
between warm and cool in araphics	Midnight blue extensively.		and color contrast.

between warm and cool in graphics and illustrations.

Midnight blue extensively.

amounts for hairline treatments and graphic touches.

and color contrast.



ORBIT RGB: 21, 35, 46 HEX: #15232E CMYK: 86, 71, 56, 65 SPOT: PANTONE 5395 C

lightness

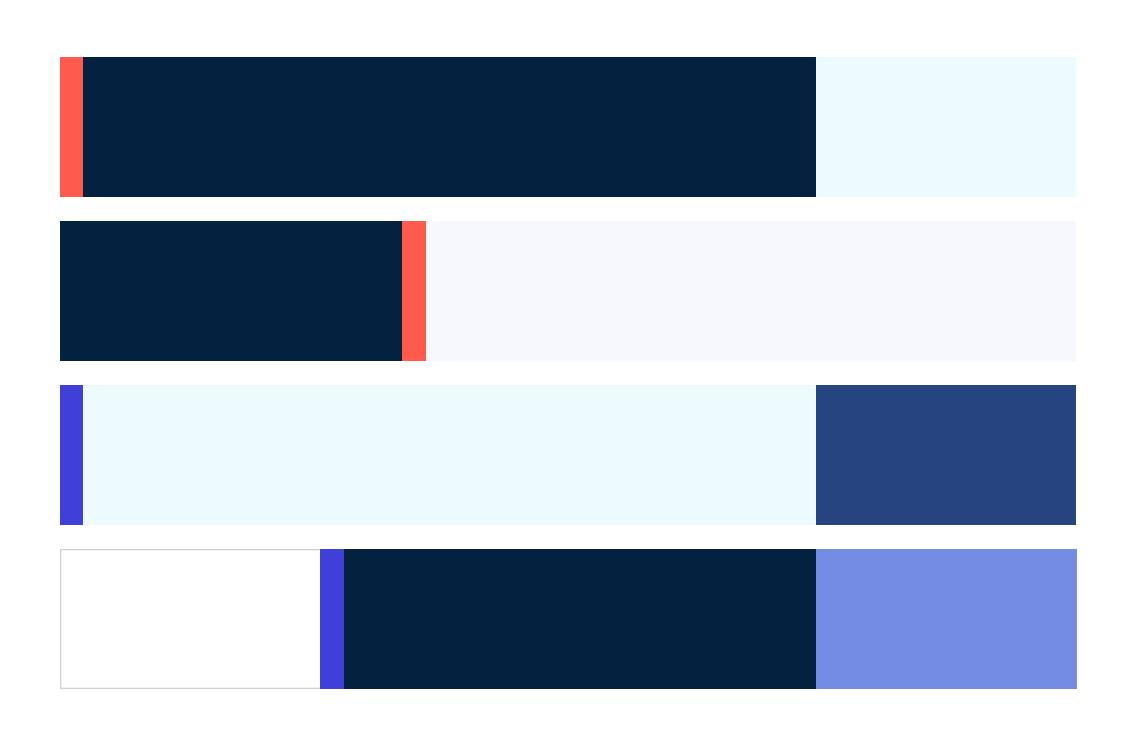
A dark blue that borders on black used to create contrast with saturated colors.

Color balance

Color must be used thoughtfully to ensure balance, legibility, and accessibility. These examples represent abstract color hierarchies—the more saturated colors speak louder and can therefore be used in smaller amounts, while the less saturated colors can be used to offset and balance them.

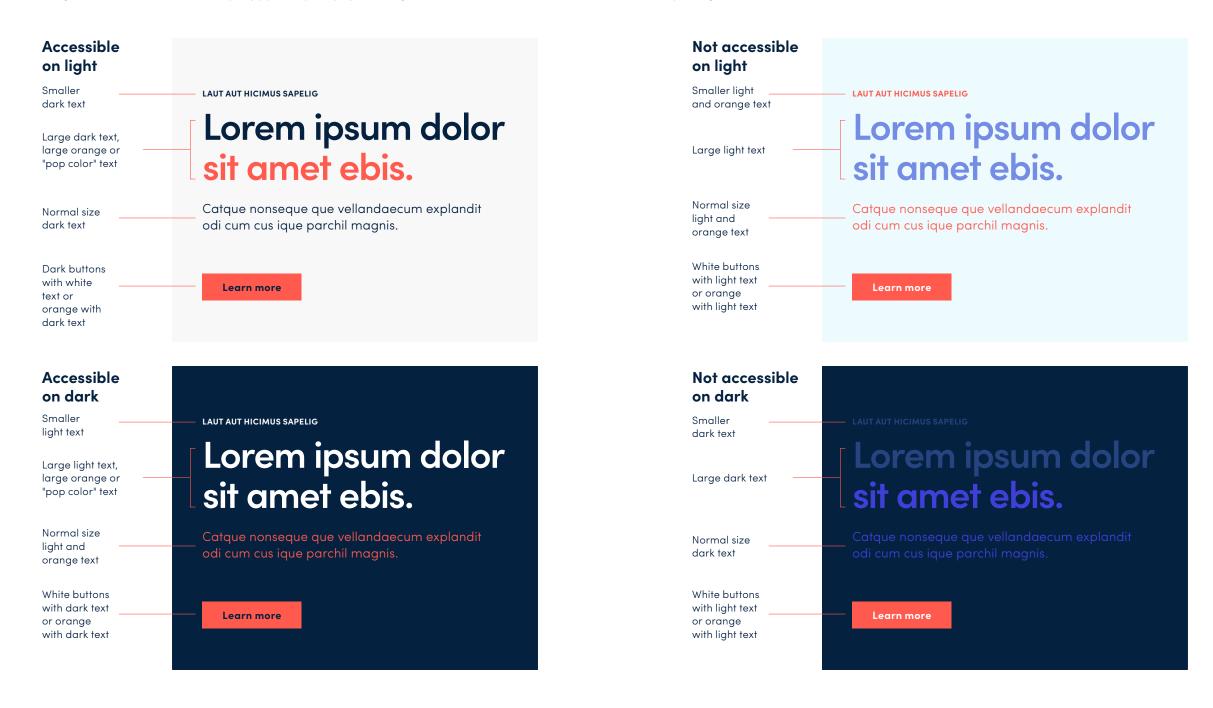
Orange should generally be used as an accent color, for CTAs, and for providing areas of pop rather than dominating the layout. Midnight should be used for most text or as a background to anchor the design. Large fields of light brand tones bring subtlety and warmth without overwhelming the layout and provide contrast for legibility.

In general, don't use more than three brand colors together in one layout.



Color and accessibility

Accessibility is another term for color contrast, specifically as applied to type. At smaller sizes, more contrast is needed to make type accessible, whereas less is needed at larger sizes. Our goal is to ensure AA compliance in all digital materials, which requires a contrast ratio of at least 4.5:1 for normal text and 3:1 for large text. Generally, large text is defined as 18 pt (typically 24px) or larger, while normal text is defined as anything smaller.



Color and differentiating information

One color

When building charts and graphs, try limiting the palette to one bright color on a neutral background. Tints and shades can create variation where needed and help avoid visual clutter.



Two colors

Color alone does not convey meaning, so always consider whether adding additional colors actually aids understanding. One bright color paired with a supporting color (or a second bright color in small amounts) should be sufficient for most uses.



Three colors

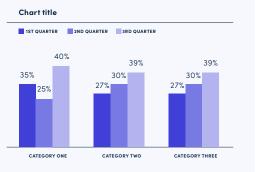
If three or more colors are needed, such as for very complex charts and graphs, always aim to pair a single bright or more saturated color from the palette with more neutral supporting colors.

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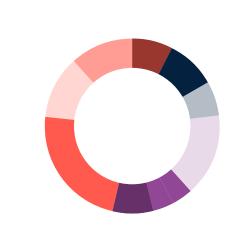


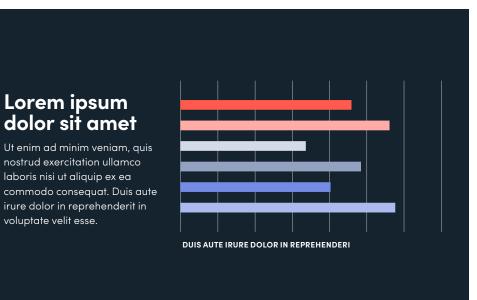
Lorem ipsum dolor sit amet, consectetur adipiscing.



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Chart title	
LOREM IPSUM	LOREM IPSUM

03

Typography



Typography

A brand typeface should be many things: unique without being overly extravagant, flexible throughout many applications and environments, and clean and clear while retaining personality.

ABCDEFGHIJKLMN OPQRSTUVWXYZ abcdefghijklmn opqrstuvwxyz 0123456789





23

Primary typeface

The new brand typeface is Sofia Pro, an open, approachable, modern sans serif font with a classic geometric touch and a full range of weights and italics.

Sofia Pro should be used in all design materials, marketing communications, external advertising, and on the web.

Sofia Pro

LIGHT

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijkÍmnopqrstuvwxyz 0123456789

REGULAR

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijkÍmnopqrstuvwxyz 0123456789

SEMIBOLD

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijkÍmnopqrstuvwxyz 0123456789

BOLD

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

LIGHT ITALIC 0123456789

REGULAR ITALIC ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijkÍmnopqrstuvwxyz 0123456789

SEMIBOLD ITALIC ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijkImnopqrstuvwxyz 0123456789

BOLD ITALIC

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijkImnopqrstuvwxyz

EYEBROW

HEADLINE

SUBHEAD

BODY COPY

TYPE CONTRAST

Type hierarchy

Good typography organizes information so it can be quickly and easily taken in at a glance. Although each layout will have its own unique needs, the following are some general guidelines around using type. Typesetting specifics tracking and leading are always dependent on size, but below are some general examples.

Eyebrow text

Sofia Pro Bold or Light, all caps. 10/11, tracking +25.

Headline text

Sofia Pro Semibold or Bold, sentence case. Use punctuation except where context prevents it, for example short titles and labels. 46/49, tracking -30.

Subhead text

Sofia Pro Light or Extra Light, sentence case. 16/20, tracking -10.

Type contrast

Minimum of two weights difference between headline and body copy.

Body copy

Sofia Pro Light or Regular, text should be left-aligned. 12/16, tracking 0.

CTA text

Sofia Pro Bold, sentence case. 10/14, tracking 0.



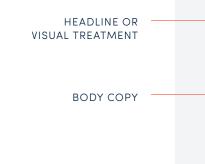
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Specialized type

The unique mixed-weight type treatments shown on this page can provide a visual distinction for BMC solutions. These specialized treatments should come into play for headlines and highly visual applications. In regular text applications such as body copy, they should appear as capitalized words in the same weight.

Text treatment:
Connected Digital Ops
ServiceOps
AlOps
DevOps
AutonomousOps
DataOps



ConnectedDigitalOps

In the world of hybrid IT, Ops are everything and only Connected Digital Ops can handle it all optimizing and integrating otherwise siloed operations to fuel innovation across your enterprise.

HEADLINE OR VISUAL TREATMENT

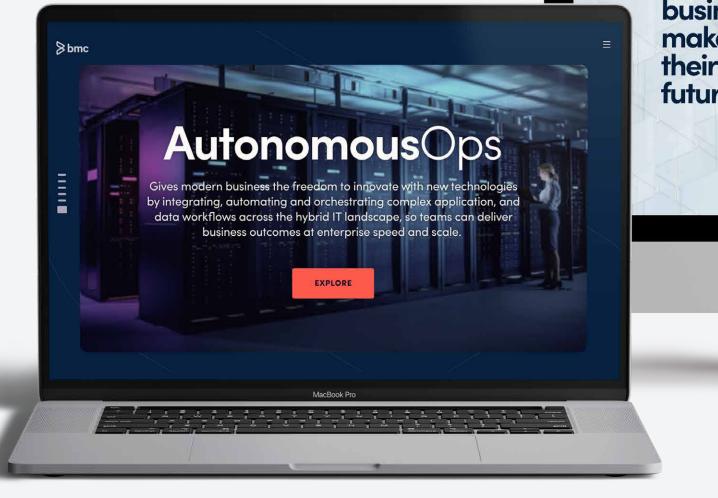
BODY COPY



ServiceOps removes the barriers between service and operations, opening up greater collaboration between teams and departments to drive amazing user experiences.

Type in use

These examples illustrate a few of the ways the recommendations on the previous page could come to life.



In the Autonomous Digital Enterprise, businesses must make the most of both their existing and future technologies.

That's exactly what we do.

BMC has been a mission-critical partner to businesses for over 40 years. And no one better understands the relationship between data, technology, operations, and business outcomes than we do.

Today, our customers need the expertise of BMC, its people, and partners more than ever. The digital transformation of the past few years has changed the way business is done. But it's also brought new challenges. Chief among them is how to connect those technology investments and capabilities in a way that helps them harness their dato to achieve their desired outcomes.

That's where we come in.



Alternate headline treatment

In some cases, Sofia Pro Extra Light may be used for headlines to allow for a lighter composition when the headline is particularly long or to give more emphasis to other content areas on the page.

FY23 LOOKBACK

Customers with high adoption maturity generate

MORE DSOM PIPELINE

EXCEPTEUR SINT OCCAECAT CUPIDATAT

Incididunt ut labore et dolore magna aligua.

Sbmc



EXCEPTEUR SINT OCCAECAT CUPIDATAT

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam.

8 bmc



MORE DBA PIPELINE

Secondary typeface

Tenorite is our secondary typeface and the preferred font for PowerPoint presentations, as well as the rest of the Microsoft business suite. It is available in all Microsoft applications and will automatically install when opening a document or template that uses Tenorite.

Tenorite

REGULAR

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

BOLD

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

REGULAR ITALIC

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BOLD ITALIC

0123456789

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz

Secondary typeface in use

Examples of notional presentation layouts using Tenorite.

OUR AMBITION

To challenge the status quo, delivering game-changing innovation, built on a foundation of proven enterprise results.

Setting the stage;

Welcome to the latest massive tipping point. The mobile, global, cloud-based world

Data is everything

AI is the ultimate accelerant

8 pmc

Because this is the new reality: Being a "digital" business is not enough. Today, every business must become an Autonomous Digital Enterprise.



BRMC 2023

The Autonomous Digital Enterprise is how BMC helps customers compete and win.

We connect across the entire technology landscape. We turn systems of record into systems of action We make "Ops" the catalyst for competitive advantage.

©BMC 2023

Spuc

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The future of the modern enterprise

And how we'll build it together.

AGENDA 01 Our transformation 02 The Autonomous Digital Enterprise 03 ConnectedDigitalOps 04 Next steps

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04

Graphic toolkit

lcons

The BMC icon set represents a library of modern, minimal symbols that can visually signify key concepts and add graphic interest to a layout. As shown to the right, brand icons should be outlined rather than solid, presented in a single color, and compact in scale.

Keep in mind that icons work best when paired with text—they should not be relied upon to convey meaning independently, or to represent overly technical or complex concepts, but rather to reinforce and call attention to accompanying content. They should function as supporting elements, never as a replacement for illustration or photography.

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Icon do's and don'ts

Do use icons as supporting elements paired with text and to bring a touch of color to a layout if desired. Do not add additional colors or fills to the icons.

Do not scale up icons too much. Icons should not dominate a layout or be used as hero elements.

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Excepteur sint occaecat

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Excepteur sint occaecat

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Do not combine icons with photography or other elements that create unnecessary complexity.

Excepteur sint occaecat

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adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua.

Data visualization and information graphics

On the web, data visualizations can aid understanding of complex concepts. They should always be used with purpose, not only to bring life and color to a composition, but to support content and add clarity. Built on a foundation of basic shapes and visual principles, BMC infographics should be simple and straightforward, and used to convey broad strokes, but never to tell the full story.

8 pmc

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Are you realizing the full value of your data?

A survey by 451 Research, part of S&P Global Market Intelligence, commissioned by BMC, shines new light on the business benefits you may already be mining from your data-and the technology, strategy, and people skills you need to tap into its full potential.

In a survey of 1,100 IT and data professionals from large enterprises in diverse regions, respondents said they focus on using data initiatives to drive measurable improvements in:

CUSTOMER ENGAGEMENT / SATISFACTION

INCREASED

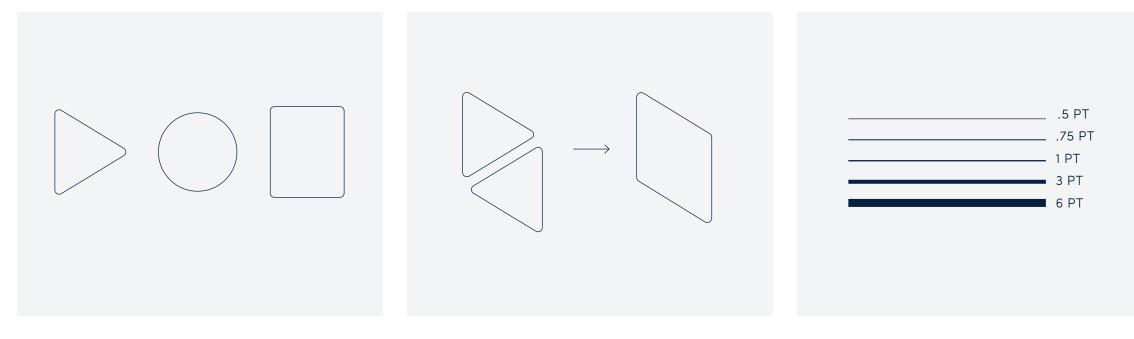
REVENUE





Core graphic elements

A set of simple foundational elements keeps the BMC illustration style visually consistent across all applications. These elements should be the building blocks for developing any new imagery in this style.



Basic shapes

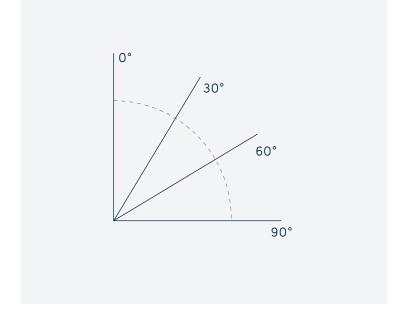
Three basic shapes serve as a formal starting point, whether on their own or combined to create more complex geometric structures.

Combined shapes

The basic shapes shown above can be combined and combined again to add unique elements to illustrations. When combining shapes, a mix of sharp and rounded corners is acceptable.

Line weights

For simplicity, most illustrations should employ one or two line weights, unless in a gradation as shown above.

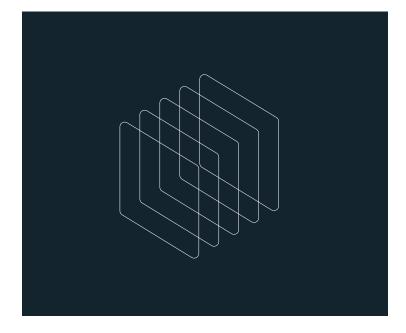


Angles

As much as possible, restrict any line work to the angles shown above, based on the BMC brandmark.

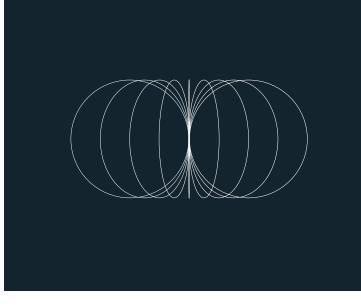
Graphic principles

BMC illustration is guided and inspired by the following set of principles.



Repetition

Repeating elements create a sense of rhythm, depth, and movement. However, avoid overcomplicating illustrations by repeating elements too many times.



Transformation

Showing forms that change shape or color reflects the always-evolving digital landscape.

Motion

Angles, curves, and gradients can convey motion and create dynamic compositions that help bring big ideas to life.



Clarity

Avoid overcrowding illustrations with extraneous elements and give them plenty of breathing space within a composition.

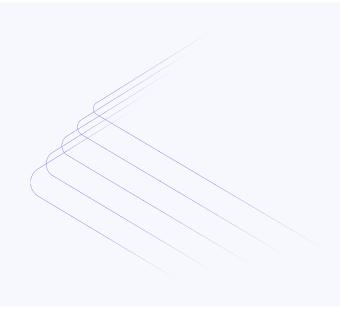
Color and gradients

Gradient should be limited to two solid colors, or a single color with transparency. In most cases, use only two to three colors per illustration. Let one bright color be the hero, with the other more neutral colors from the brand palette in supporting roles.



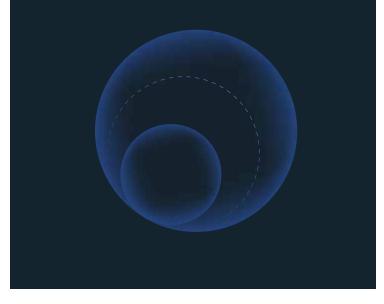
Two color gradient

Gradients that shift from one brand color to another can help reinforce ideas of transformation. Use these gradients as the main focus of a composition paired with more neutral supporting colors.



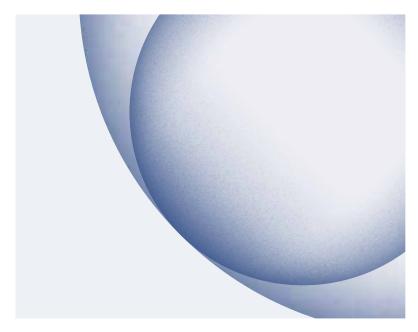
Single color to transparent gradient

Gradients that shift from a bright or neutral color to transparency suggest movement. Use these gradients on either main or supporting elements.



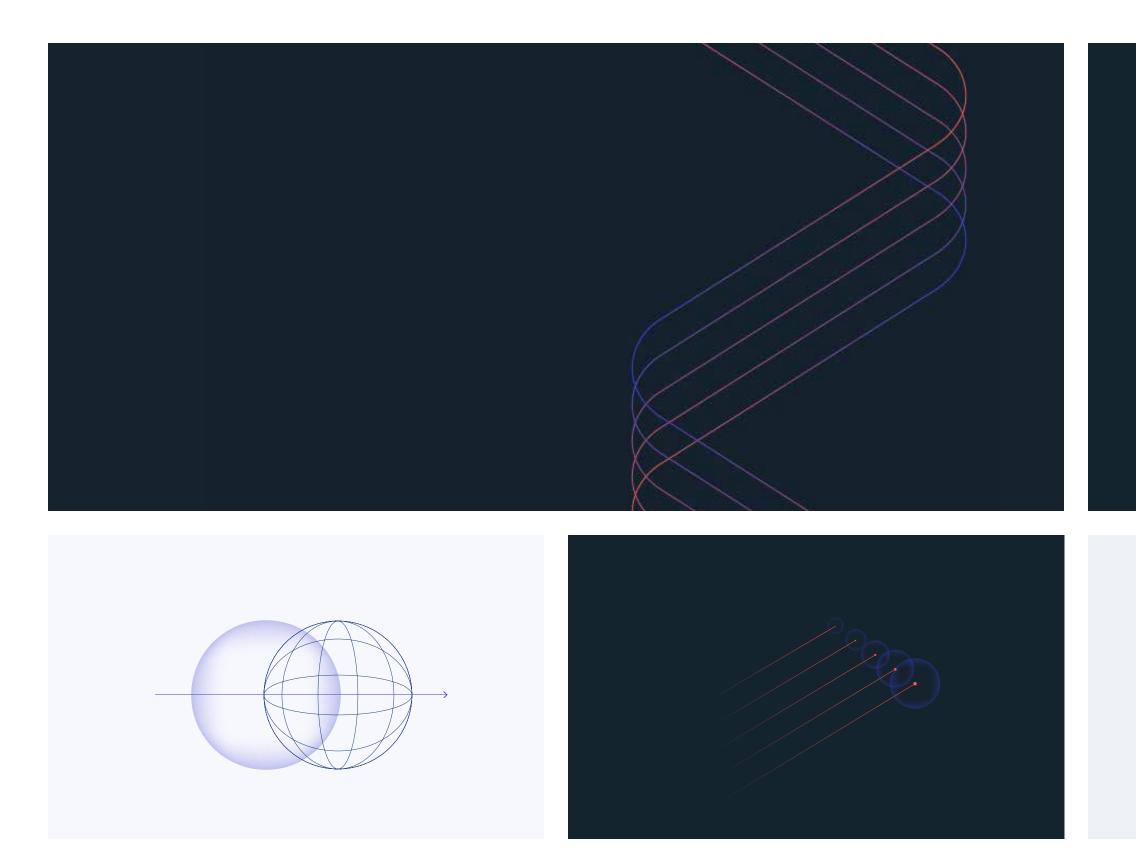
Gradient mesh

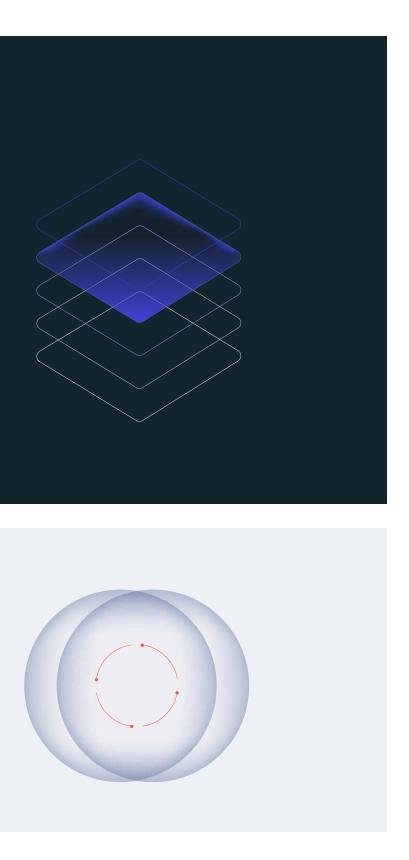
Filling solid shapes with a gradient mesh creates a softened, dimensional effect. Generally, the mesh should be a single brand color at the edge of the shape and transparent in the center.

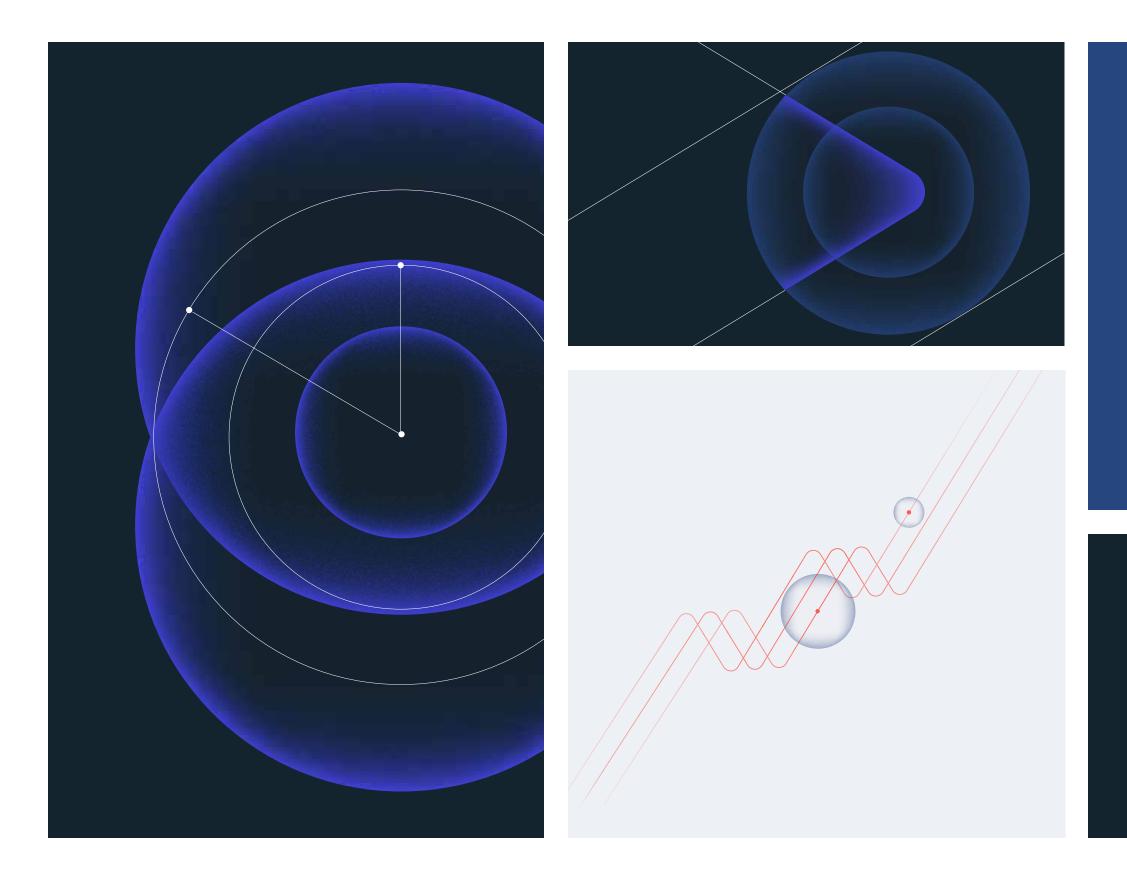


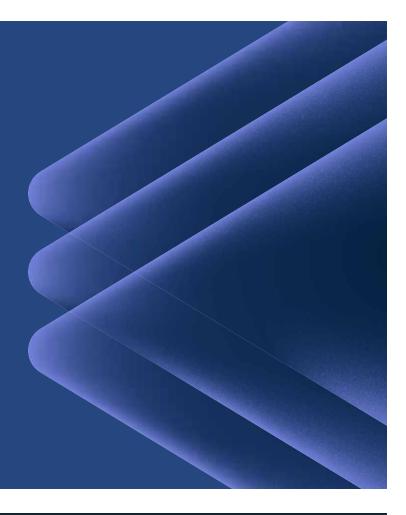
Texture

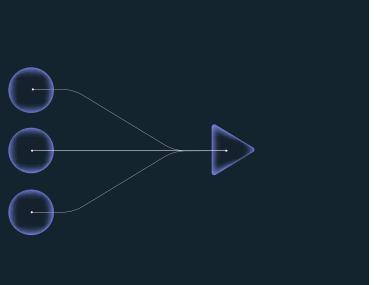
A soft grain effect applied on top of the gradient mesh lends additional depth and a tactile quality to our illustrations.





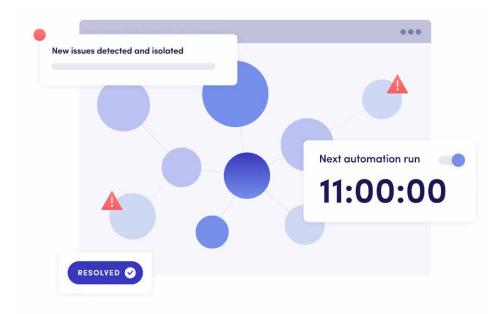






Product screens

Abstracted representations of the BMC product UI help keep the focus on specific interactions or features by simplifying and removing elements that are unnecessary to the story.





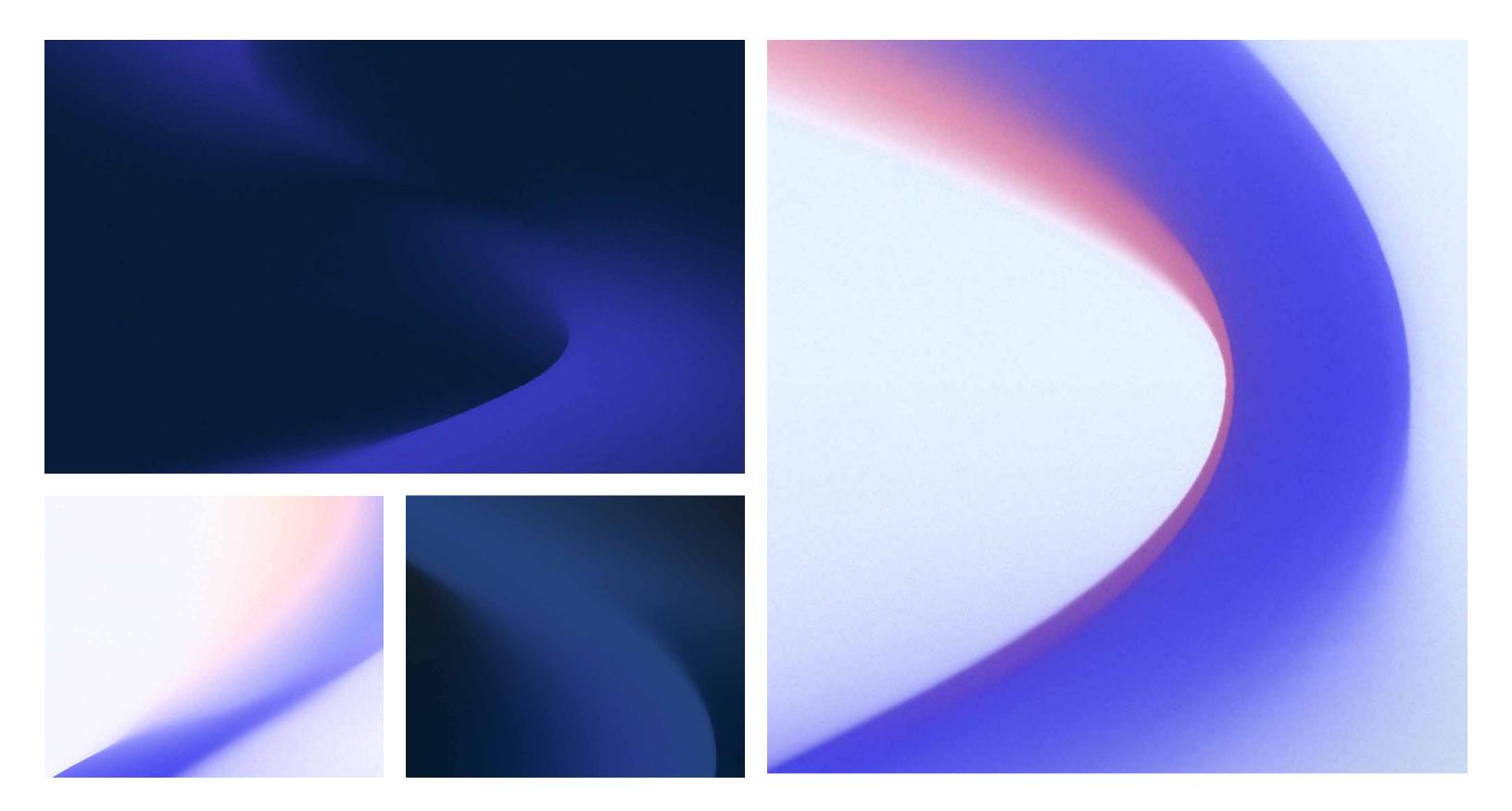


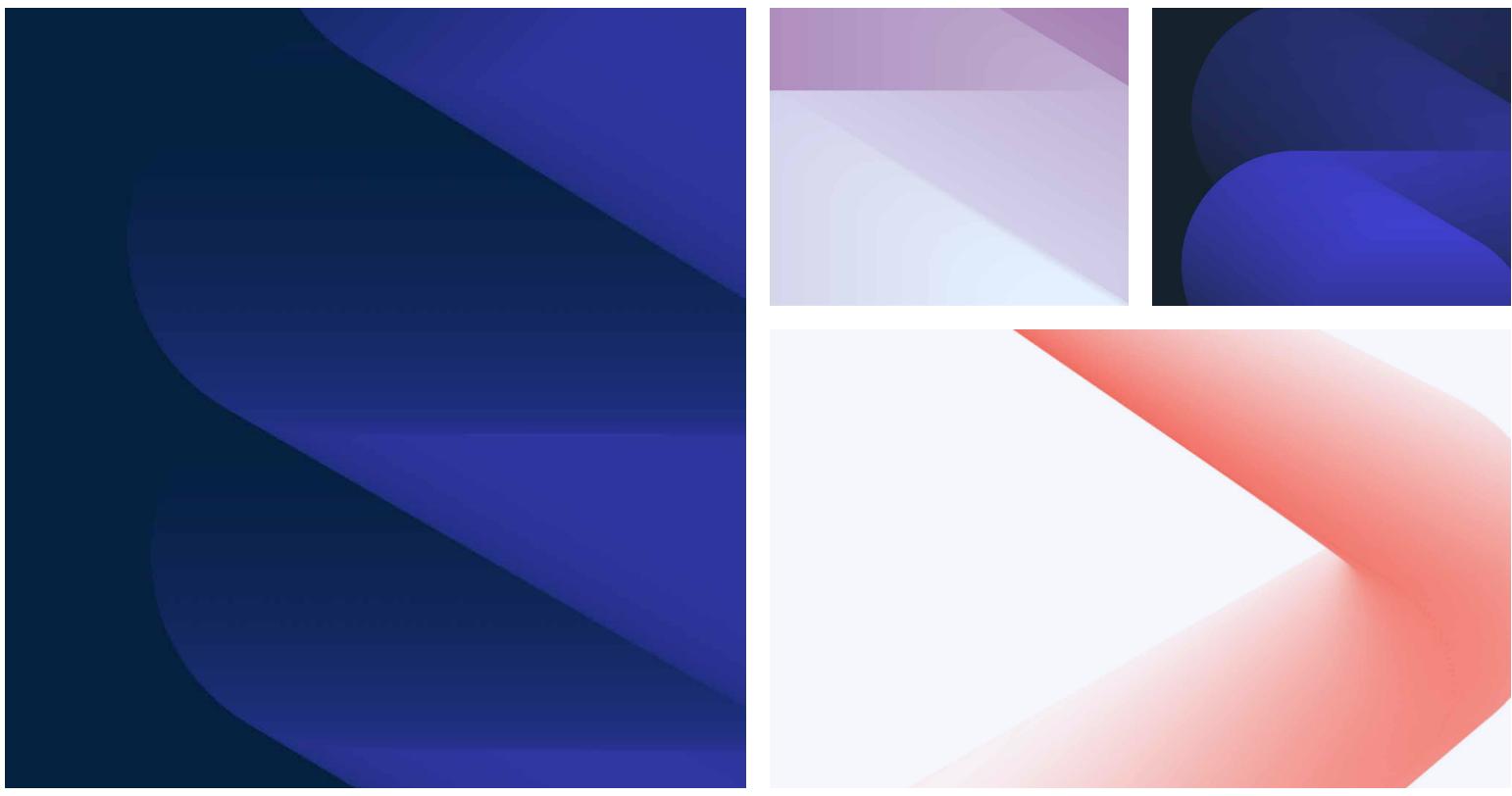
Abstract graphics

Inspired by the ideas of connection, flow, and the visual language of the BMC brandmark, these graphic gestures help bring the brand to life. Use these abstract images to bring color and impact to layouts or to ground complex ideas that may not benefit from literal representation.

Graphics in this style should feature one brand color as the focus, with one or two additional supporting colors from the palette. When applying text or other graphic elements on top of these images, use additional colors sparingly, if at all.

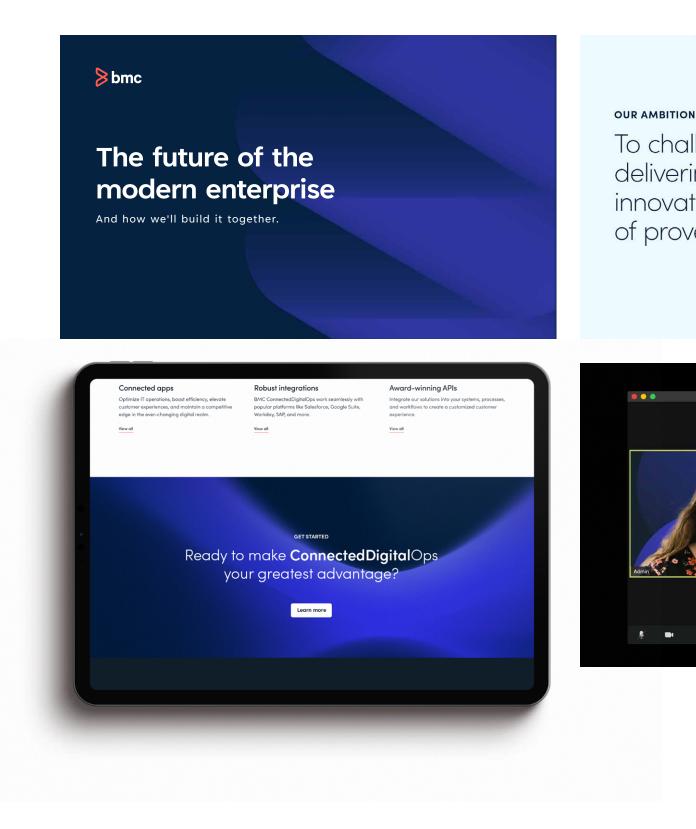






Abstract graphics in use

Appropriate applications include use as backgrounds for presentations, video calls, and on the web.



To challenge the status quo, delivering game-changing innovation, built on a foundation of proven enterprise results.



Outline brandmark treatment

An outline version of the BMC brandmark can be used as a graphic background on top of photography and flat color. Use an asymmetrical crop of the mark that bleeds off at least two edges of the composition. The outline should typically be a 1- or 2- point stroke weight. On oversized layouts, such as large scale event signage, it may be necessary to increase the stroke weight for visibility.

Reserve this treatment for high-impact areas to avoid diluting the integrity of the brandmark. Do not use it on multiple elements on the same page or multiple consecutive pages.



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05

Photography



Photography

Photography can be one of the most valuable brand assets yet also one of the most enigmatic. When used well, it can help elevate the brand to new heights.

Through photography, we can add relevance and resonance to our messages. From highlighting the human experience, to spotlighting a specific customer or partner, or visually representing an abstract concept, technology, or industry, every photo can help us tell an authentic and compelling story.

Whether creating bespoke images or sourcing stock photography, the principles and example photographs on the following pages will help guide image selection and maintain a consistent brand tone.



Image types

BMC brand photography can generally be grouped into the following categories.



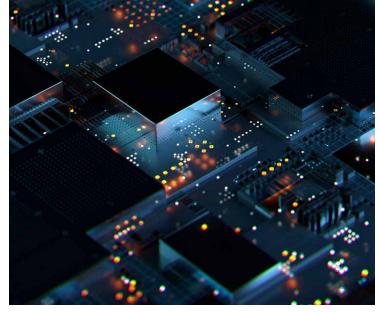
Portraits

Portrait photography of our own BMC employees (or stock photography in a similar style) brings warmth and humanity to the brand. Our employee portraits are shot on a clean white background, keeping the focus on the subject. While adjustments can be made to the background color as seen above, lighter tones tend to work best.



Industries

Images that reflect our industry and those of our customers help to illustrate our story. Look for images that have a unique perspective that can symbolize broad categories such as communications, healthcare, or manufacturing.



Technology

Representing technology is key to depicting what we do. This category includes photography of devices such as computers and servers as well as more abstract images such as light effects or geometric structures that may speak to complex technology concepts and functions that take place beyond what the eye can see.



People + technology

Photography of people interacting with technology and our product help bring the BMC brand to life. Look for naturalistic images of people in realworld environments, as well as more conceptual images.

Selecting images

Color

Look for images that have a clear color harmony. Compositions unified by neutral tones or one or two strong colors bring focus. Low saturation or blackand-white images are also acceptable.

Lighting

Lighting should feel natural or appropriate within the context of the image. Avoid lighting that is overly harsh or that washes out the subject.

Composition

Look for images with a clear focus and perspective. Photographs with clear space around the subject tend to work well. Geometric elements that draw in the eye can add interest.













Texture

Close crops or compositions with repeating elements can serve as an alternative to more spare photography. Look for images that have a distinct unity of color and shape to avoid visual clutter.





Our photography is

Natural

Whether stock or BMC employee portraits, photography should represent subjects with natural poses and expressions.

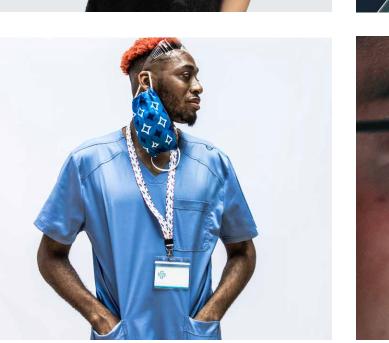
Bold

Big, bold images reflect the scale of our business and our ideas.

Clean

Focus on one or two clear elements, without extraneous details.













Relevant

Images should reflect our employees, customers, and business in subject matter and environment.





Our photography is not

Unnatural or stilted

Avoid images where the subject or environment appears overly posed, or the expression too extreme.

Heavily treated

Digital and color effects on photography should be used sparingly and considerately, if at all.

Visually cluttered

Avoid images that are visually cluttered with too many elements or an overly complex background.





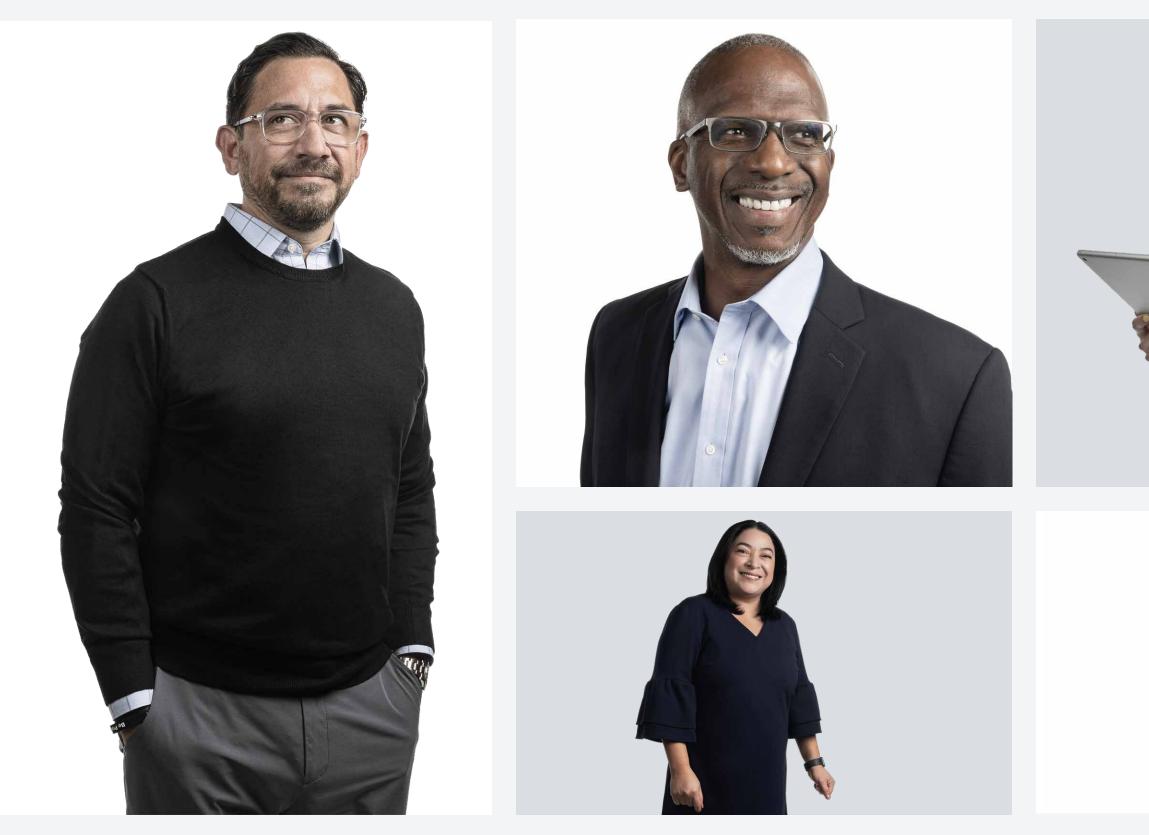


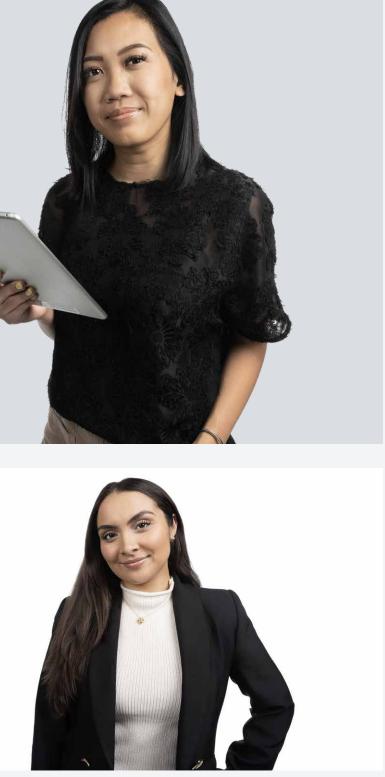


Overly casual Avoid subjects and environments that are outside of BMC's core audience.

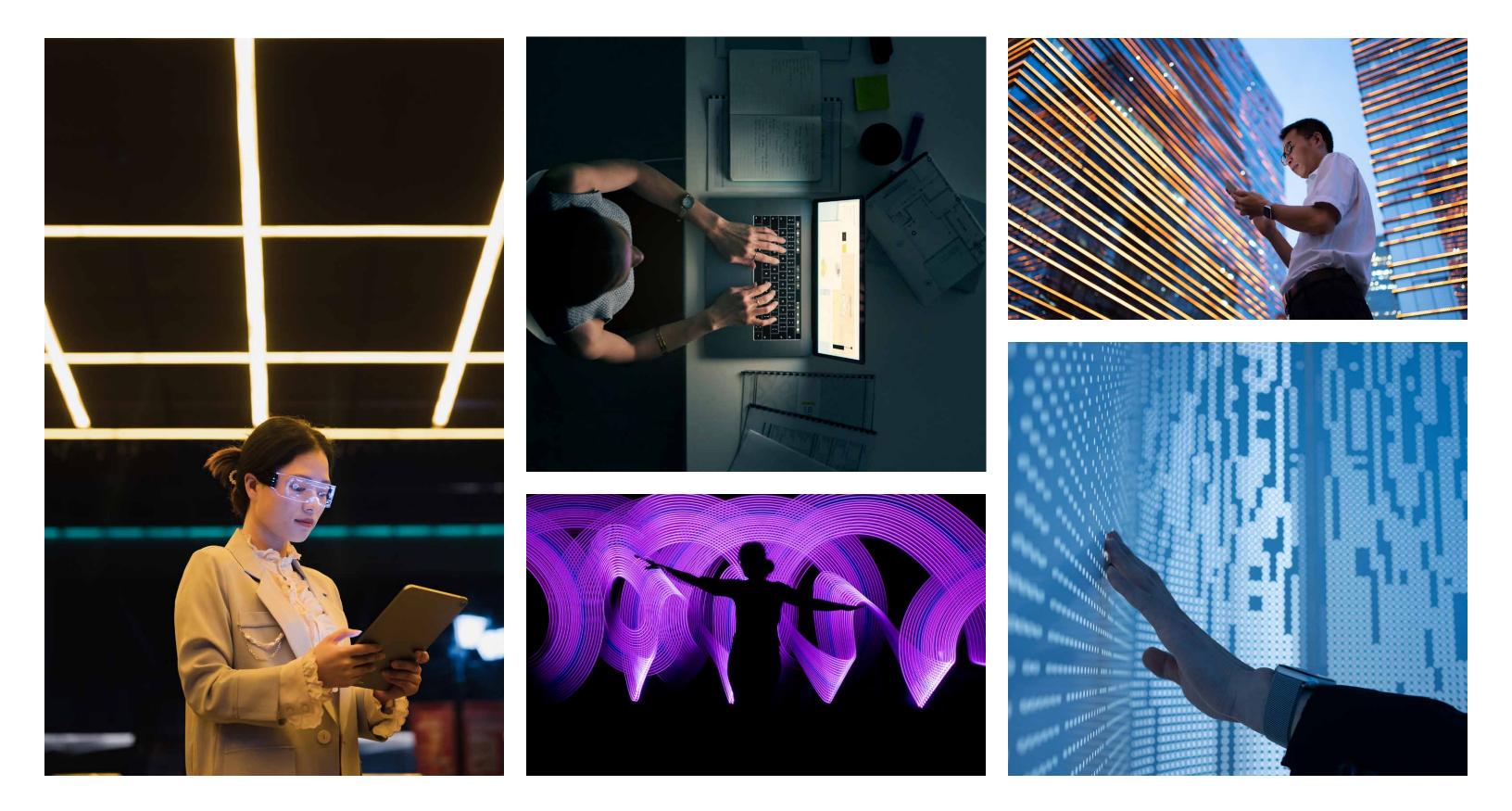


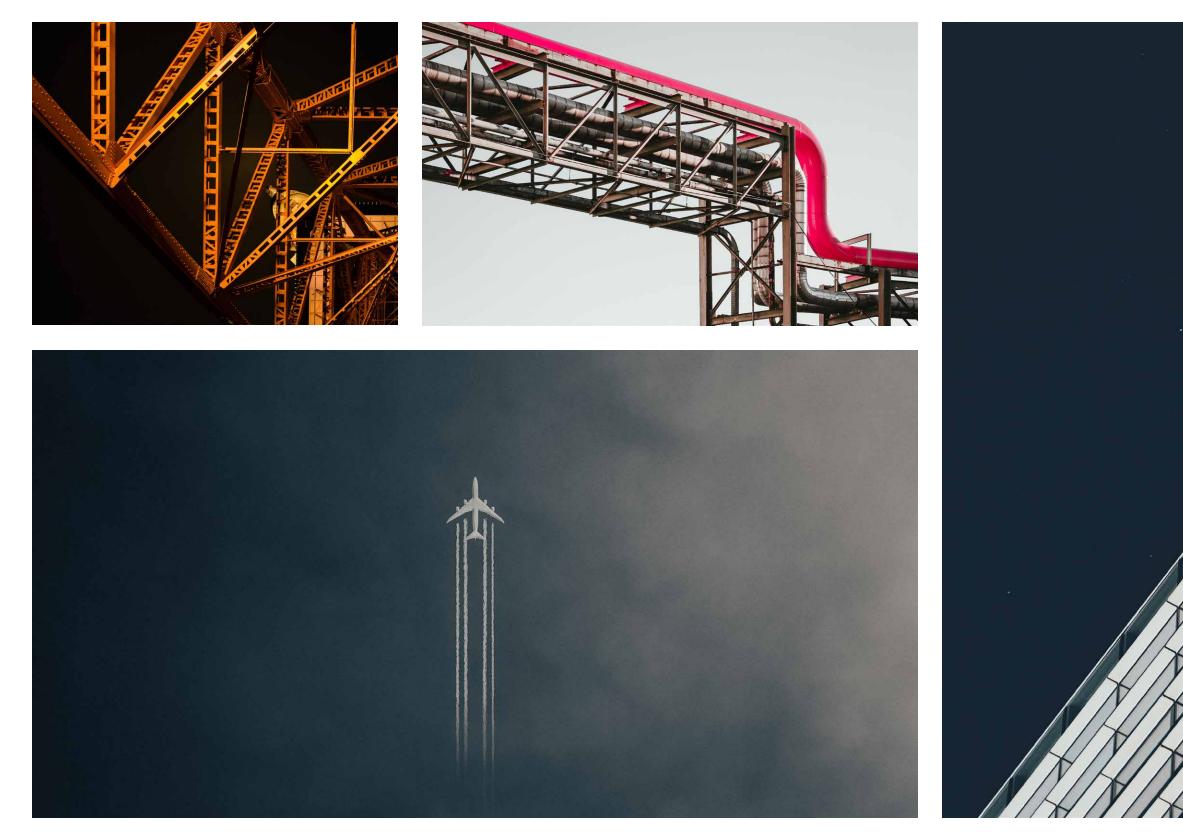


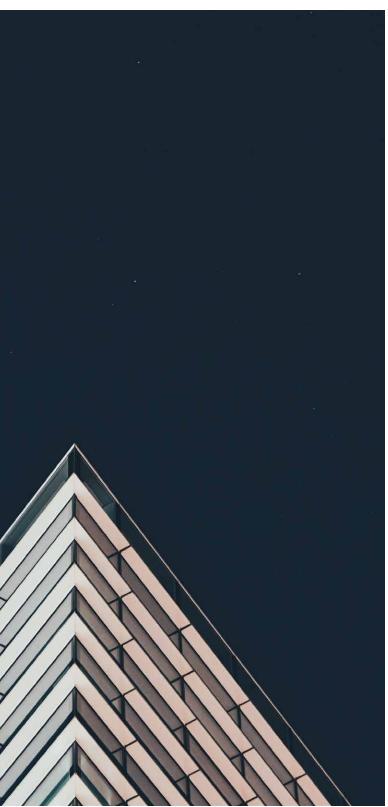




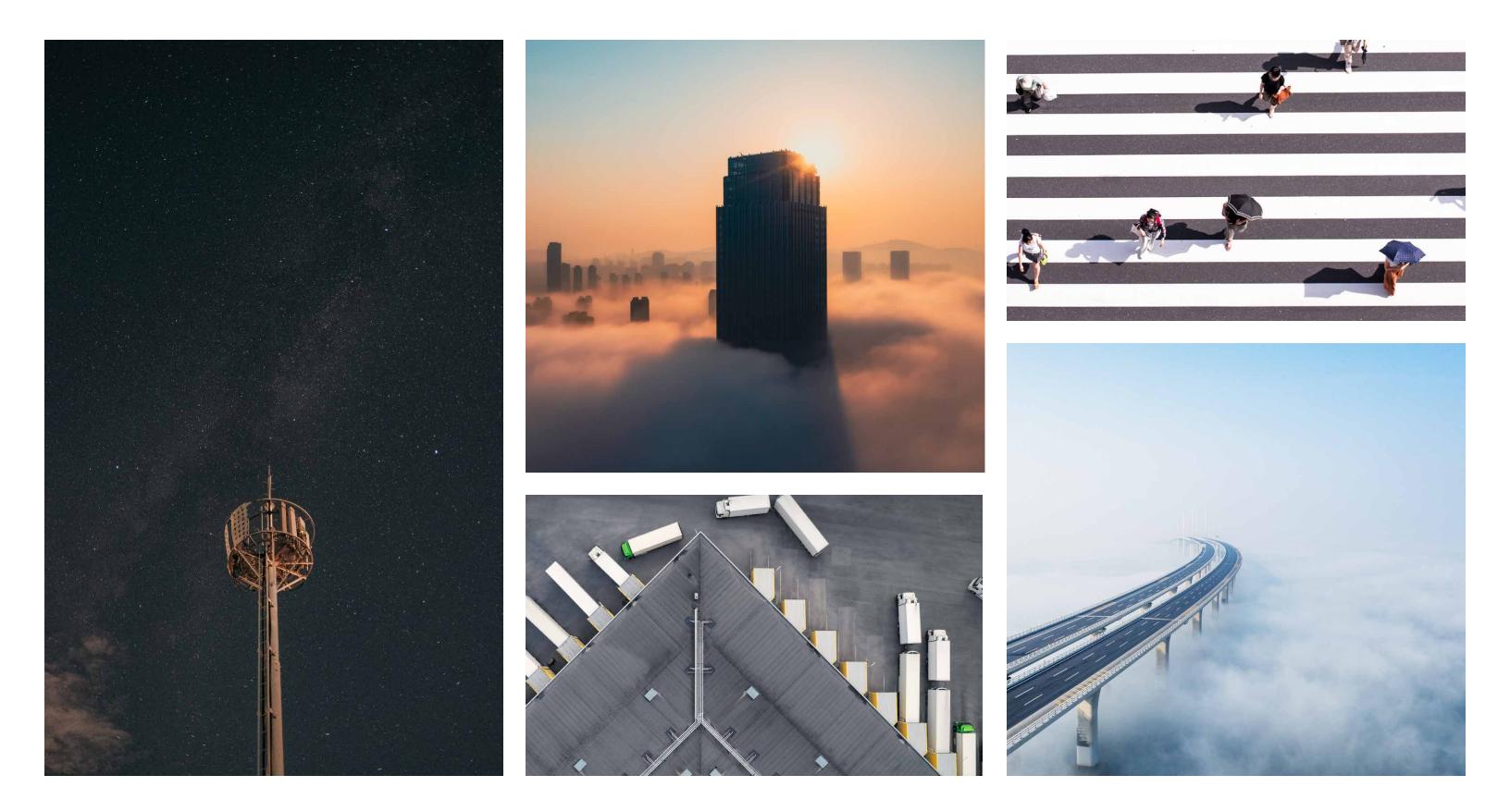


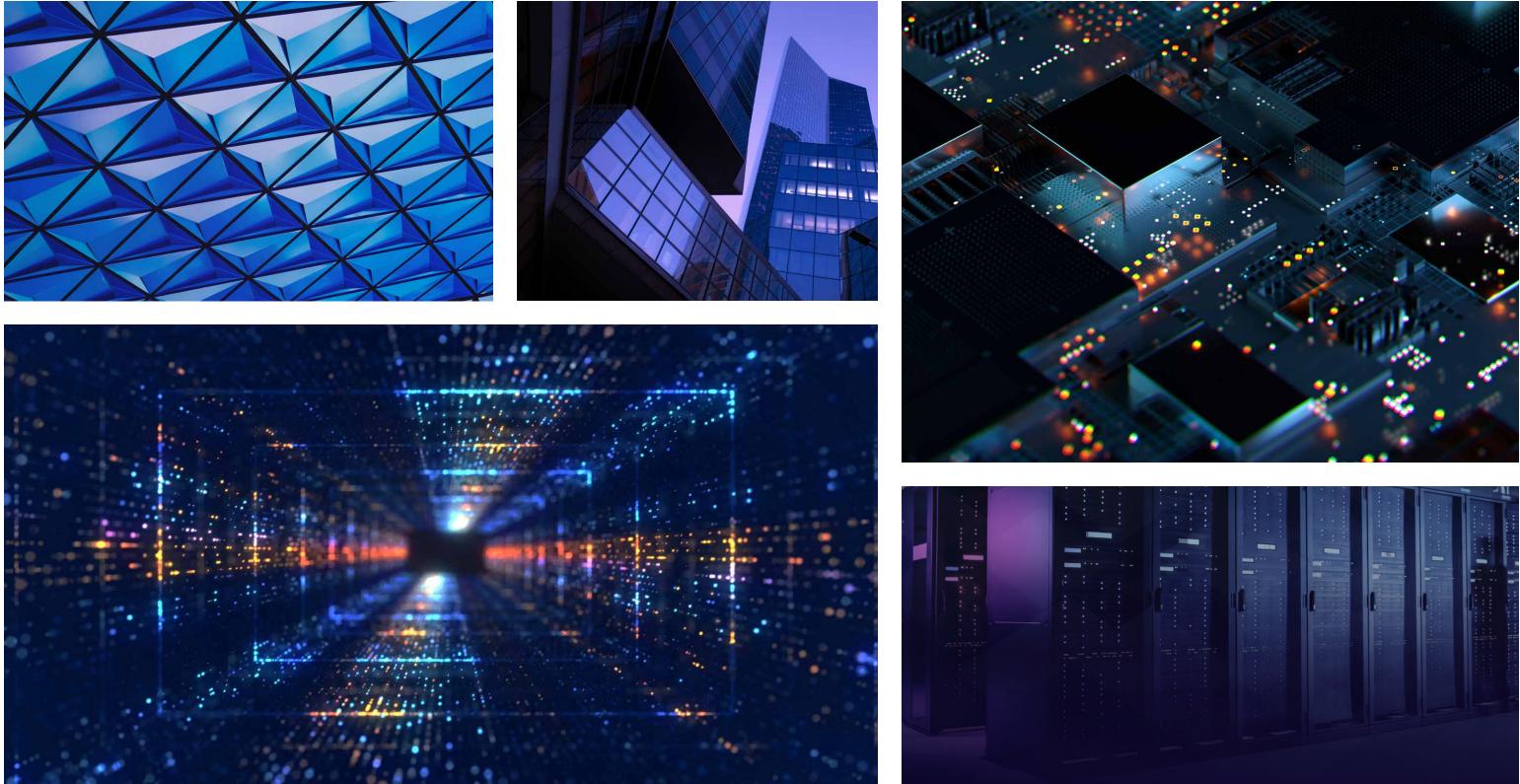












06

Events

Whether internal or customer-facing, events may have a unique look and feel, and present an opportunity to embrace additional graphic elements and themes. However, the core principles outlined in this guide should still apply to ensure that all events family within the larger brand.

Typography

The BMC brand font, Sofia Pro, is adaptable to any application and should always be the selected font for event materials. Sofia Pro comes in multiple weights, which may be used to add variety.

Color

While the brand color palette should be applied to events, colors from the secondary palette, tints of the core colors, or unique color combinations may be featured more heavily on these occasions than they would be on evergreen materials.

Logo application

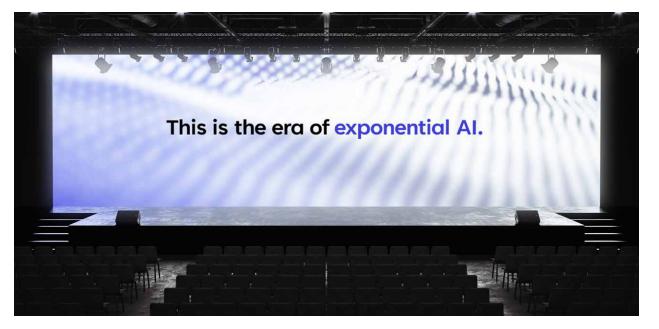
Many events will have their own wordmark and lockup with the BMC logo. The BMC logo may visually take a backseat to the event wordmark and may be presented in one color and adhere to the logo use guidelines.

Image selection

Events may feature special imagery or graphics that would not be used on other branded materials, but take care to follow the spirit of the rules around photography laid out in the previous pages.

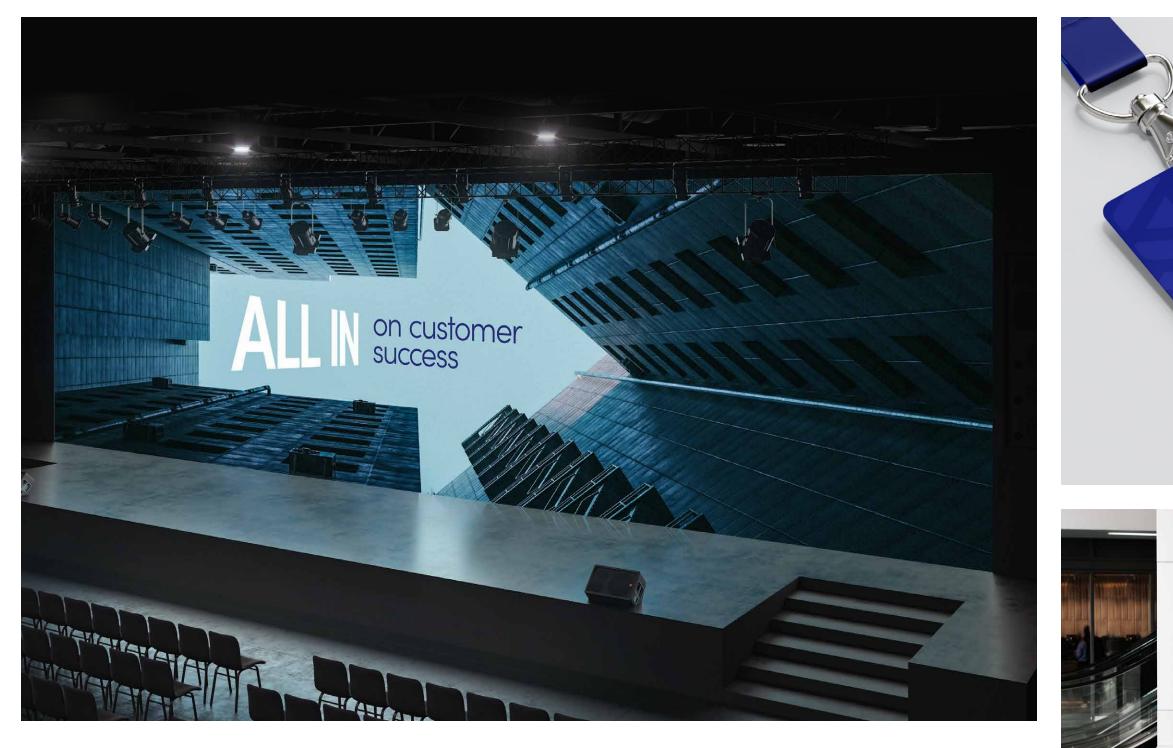
Recurring and one-off events

A distinction can be made between one-off events and those that are part of an ongoing series. Ongoing events must family together while still making each new iteration feel unique and memorable. This can be done through the use of recurring elements such as an event lockup or distinct graphic treatment, paired with themespecific imagery and palette decisions. One-off events must still family to the larger BMC brand but are more free to feature exclusive themes or elements. The following pages illustrate examples of both.













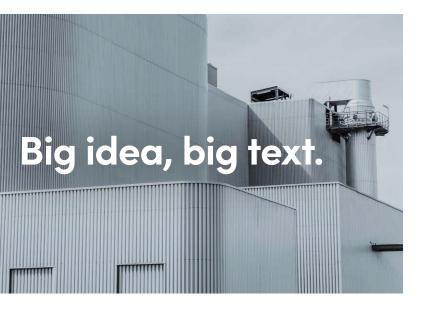
Video titles

Titles bring context and clarity to brand videos, and when treated consistently, can also provide visual unity across a variety of complex topics. As a general rule, video titles should be concise and easily digestible. They should complement, rather than compete, with the visual content. Titles can appear over flat color or moving footage. When placing titles over footage, apply a drop shadow or a dark overlay if needed for visibility, but take care to keep any darkening effects subtle. Drop shadows should be highly diffuse, and overlays should typically have an opacity of 10%.

To the right are a few examples of acceptable title treatments. However, make sure to preserve appropriate margins and legibility of text when resizing videos for nonstandard aspect ratios or mobile devices.

For more details about font and acceptable use, review the typography section of this guide. Short titles read best on one line.

Longer titles should be smaller and can fit on two lines or use a change in weight for emphasis.



Keep it short.

If more detail is needed, add a subhead on one or two lines.

Lower thirds

Always use the brand font and appropriate hierarchy for lower thirds. A subtle drop shadow is also acceptable as needed for visibility. As shown in the example frames to the right, animation may be incorporated to introduce lower thirds when they appear on screen. When not using animation, use text only without additional elements.



LOWER THIRDS ANIMATION





FRAME 2

FRAME 1

FRAME 3



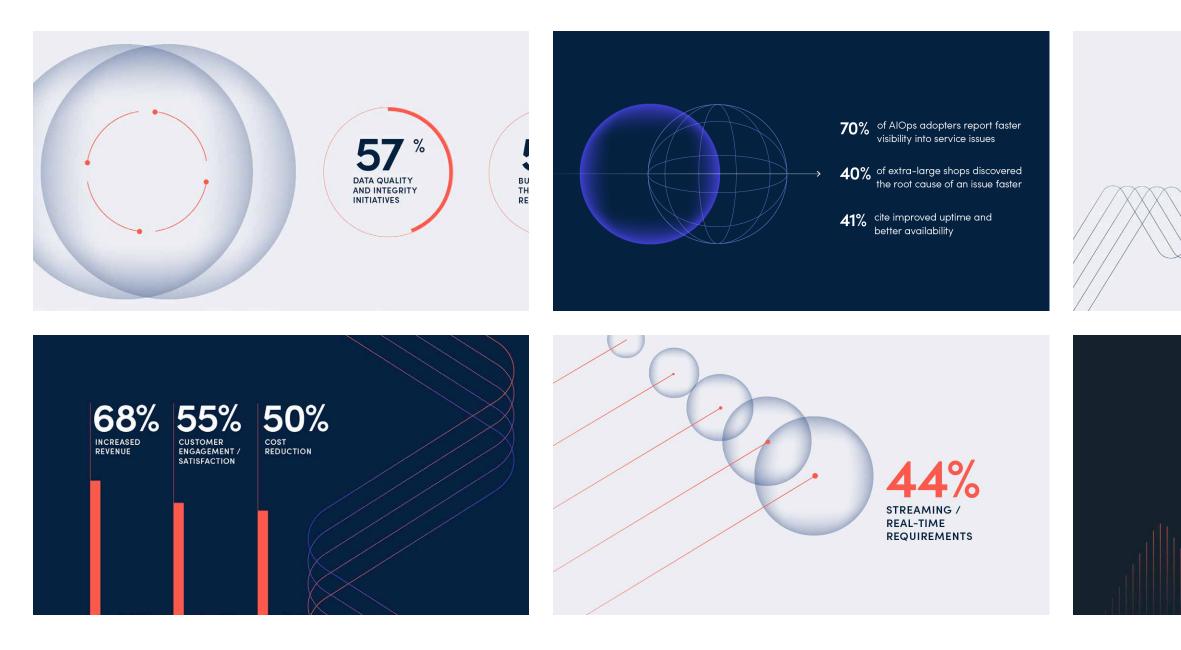
Jane Smith

POSITION OR JOB TITLE

FRAME 4

Motion graphics

Geometric elements and data visualization can lend themselves to animation. These motion graphics can help break up longer sections of footage, visualize abstract ideas, and provide graphic variety. Follow the guidelines on pages 35-40 for developing these graphics in the brand style.









End cards

End cards provide a place to highlight the brand as the final frame of a video. Present the two-logo on midnight or white in most cases. The one-color logo may be used on top of secondary colors from the palette when more variety is needed.









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